

Customize Kits at the time of creating a sales order – giving ultimate flexibility to your customers.

With Kensium's C-Kits, take charge of your order management. Customize quantities of kit components during order creation, giving ultimate flexibility. Opt for C-Kits and witness elevated customer experiences, enhanced efficiency, and unprecedented growth & experience better operations of your business.

Unique Selling Proposition (USP)

- ✓ Seamless Transition: C-Kits seamlessly replaces the outdated 'Grouped' Product in the now-retired Distribution Product Configurator solution, providing a modern and efficient way to manage kit orders.
- ✓ Flexible & Precision Ordering: Add kit components as individual line items to the sales order and define kit component quantities with ease during order creation for effective inventory management and allocation.
- ✓ Efficiency & Customer Satisfaction: Eliminate kit assembly process, saving time and reducing errors while streamlining order fulfilment process. Instantly allocate kit components while creating sales orders, improving commerce experience, and enhancing customer loyalty.

Competitor Analysis

- ✓ Outdated Configurators: Rival products rely on obsolete grouped product systems, missing out on the efficiency and precision of C-Kits.
- ✓ Manual Assembly Hassles: Unlike C-Kits' automated kit explosion, some competitors still rely on manual assembly, leading to time-consuming errors.
- ✓ Limited Customization: Other solutions offer restricted customization, limiting the ability to define and adjust component quantities during order placement.



Why Customizable Kits?

Revolutionize order customization with C-Kits. Say goodbye to manual assembly and hello to seamless component line items. Optimize operations, boost efficiency, and reduce errors. Elevate customer satisfaction, foster loyalty, and streamline order management.



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Customizable Kits

Key Features

- ✓ **Precision Ordering Control:** Easily specify and adjust component quantities, ensuring orders match customer needs.
- ✓ **Dynamic Pricing:** Calculate kit prices based on chosen components, improving accuracy in pricing.
- ✓ **Customized Order Views:** Tailor sales order views by expanding or collapsing kit components, providing a personalized experience.
- ✓ **Efficient Inventory Management:** Prevent over-allocation with inventory reservation for non-stock kit components, reducing errors.
- ✓ **Bulk Kit Creation:** Utilize standard Acumatica import scenarios for efficient, large-scale kit creation, enhancing overall flexibility and efficiency in sales orders and quotes.
- ✓ **Reports:** Enables the user to view the C-Kits & its components for printing sales orders, printing shipments, generating picklists, and issuing invoices.

Key Benefits

- ✓ **Explode Kits:** Simplify order processing by automatically replacing kits with their components, maintaining links for complex kits.
- ✓ **Promotional Pricing:** Create dynamic pricing tiers based on factors like customer type, UOM, quantity, and promotional periods, easily sync with your e-commerce site.
- ✓ **Component Quantity Adjustment:** Enhance order flexibility by defining and modifying component quantities during order placement.
- ✓ **Discounts:** Efficiently distribute discounts within kits, ensuring accurate allocation based on component contributions.



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Differentiators

- ✓ **Seamless Upgrade:** C-Kits seamlessly replaces outdated product configurators, offering a modern and efficient way to customize orders.
- ✓ **Efficient Kit Creation & Precision Ordering:** C-Kits simplifies kit creation and allows precise ordering with individual components, optimizing efficiency and customization.
- ✓ **Smart Pricing & Efficient Discounts:** C-Kits offers dynamic pricing and streamlined discount allocation within kits, ensuring precise rates and optimized pricing strategies.
- ✓ **Efficient Inventory Control:** C-Kits stands out by preventing over-allocation through inventory reservation for non-stock kit components, reducing errors in inventory management.

Must-Have Prerequisite



Migration for Existing Clients: For existing clients transitioning from Product Configurator and Grouped Type products to C-Kits, migration scripts are necessary for converting Grouped to C-Kits items. This step ensures a smooth transition.



Package Deployment: Following the migration, the C-Kits product package deployment is required to enable the use of C-Kits features.



Direct Implementation for New Clients: New clients can proceed directly with the product implementation, bypassing the migration process.



Customization Kit Preferences Screen: After deploying the C-Kits package, we need to configure the Customization Kit Preferences screen for Report settings to ensure seamless operation.

