

B2B Module for BigCommerce Clients leveraging Acumatica as the definitive data source.



Elevate Your Business with Our Custom B2B Solution - Perfect for BigCommerce + Acumatica Users

Unique Selling Proposition (USP)

Discover the compelling facets of BigCommerce B2B Connector that set it apart:

- ✓ **Fast track B2B capabilities on your BigCommerce Website:** The Fusion BigCommerce B2B Connector includes a BigCommerce App that enables B2B functionalities on the BigCommerce platform and facilitates data synchronization with Acumatica.
- ✓ **Enhance your BigCommerce Store with B2B capabilities:** As buying habits evolve, achieving sales excellence now relies heavily on delivering personalized experiences through various channels.
- ✓ **Real-time Synchronization:** B2B for BigCommerce is built on top of Kensium Commerce Framework (KCF), enabling real-time syncs between Acumatica and the B2B segment of the BigCommerce website.

Key Features

- ✓ **Error Notification:** Instantly alert customers to critical errors via built-in notifications.
- ✓ **Comprehensive Configuration:** Minimize customizations with extensive configurations, saving time and resources.
- ✓ **Location-Based Security:** Define user locations for enhanced security and accurate deliveries.
- ✓ **Invoice Management:** Simplify financial operations by viewing and paying open Acumatica invoices through BigCommerce B2B.
- ✓ **Role Assignment:** Customize access and permissions by defining and assigning custom roles to company users.
- ✓ **Hierarchical Mapping:** Effortlessly map Companies > Users > Locations for efficient management between the B2B App and Acumatica.
- ✓ **Salesperson Integration:** Streamline user management by allowing salespersons to log in as company users via the B2B App admin portal.



To Learn More

SCHEDULE A DEMO

PRODUCT DOCUMENTATION



Why BetterB2B?

B2B module is built specifically for BigCommerce customers running Acumatica as the source of truth and want to enhance their BigCommerce Store with B2B capabilities.

Key Benefits

- ✓ B2B for BigCommerce integrates seamlessly with Acumatica via the Kensium Commerce Framework (KCF) for real-time updates.
- ✓ It complements Acumatica's native BigCommerce Connector by extending synchronization to critical entities like Companies, Contacts, Locations, Quotes, Invoices, etc., ensuring a seamless user experience.

Competitor Analysis

- ✓ **Real-time Data Sync:** Effortlessly keep your data up to date with seamless real-time synchronization.
- ✓ **Customizable Data Exchange:** Tailor attributes and fields for exchange, optimizing speed and efficiency.
- ✓ **Error-Proof Sync Initiation:** Intelligent monitoring triggers syncs based on Acumatica field changes, ensuring accuracy.
- ✓ **Robust Offline Handling:** Built-in queuing preserves data integrity, even during offline periods.
- ✓ **Comprehensive Logging:** Gain deep insights with detailed transaction tracking and robust log management.
- ✓ **Dynamic Customization:** Modify the connector to your needs through open-source code and Acumatica's extensibility.
- ✓ **Always Current Program:** Stay ahead with automatic updates for BigCommerce and Acumatica compatibility.





fusion
Better B2B



Differentiators

Comprehensive Data Sync: Extends synchronization to critical B2B entities, eliminating the need for multiple connectors.

Seamless User Experience: Ensures a smooth data flow for improved user engagement and operational efficiency.

B2B Tailored: Designed specifically for B2B, offering advanced features like quote management and location-based security.

Simplified Integration: Consolidates B2B functions, reducing complexity and customization efforts.

Must-Have Prerequisite

To establish the system, the following prerequisites are essential:



Ensure Storage of 50 GB



Maintain Bandwidth of 1000 GB



Store details to configure.

For details on pricing, please refer to the submitted Pricing Rate Card.



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